

GLOBAL SITE VISIT REPORT

TARGET COMPANY NAME:

ABC SAMPLE SDN. BHD.

TARGET ADDRESS:

**No. 123, Jalan Xyz 1/5, Kawasan Industri ABC,
Iskandar Puteri, Johor, 79200, Malaysia**

STATUS:

- **Active at the target address**

REPORT DATE:

May 06th, 2025

**EXPRESS
DELIVERY**

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SITE VISIT COMMENTARY

TARGET ADDRESS' CONDITIONS

- On 05-05-2025, an attempt was made to connect with the subject company at +60xxx. Mr. Jimmy, Subject company's staff, confirmed that subject company's main operating address is No. 123, Jalan Xyz 1/5, Kawasan Industri ABC, Iskandar Puteri, Johor, 79200, Malaysia. He approved the site visit request and provided the email ID abc@abc.com for further connection.
- On 06-05-2025, 10:49 AM local time, ApexInsight's site verifier arrived at No. 123, Jalan Xyz 1/5, Kawasan Industri ABC, Iskandar Puteri, Johor, 79200, Malaysia, according to the address confirmed by the subject company. It was revealed that the address is located in an industrial area. The traffic was relatively convenient, and many local businesses were located in the same area.
- The building is very well monitored with 4 CCTVs.

SITE VISIT COMMENTARY

SUBJECT'S OPERATIONS STATUS

- Subject's nameplate/Signboard Yes ☒ No ☐
- Lighting from subject's premise Yes ☒ No ☐
- Sounds from subject's premise Yes ☒ No ☐
- Vehicles/Personnel access Yes ☒ No ☐
- Employees working on site Yes ☒ No ☐

ApexInsight's site verifier visited the target address and revealed that there was signage indicating the presence of subject company. Ms. Jane Doe, Material Controller Manager, confirmed that the subject company is active in operations. She mentioned that the premises serve as head office, factory, and warehouse.

During the site visit, around 50 employees were working at the target address. Many boxes were displayed in the warehouse. ApexInsight's site verifier received permission from Ms. Jane Doe to take interior pictures of the premises.

Based on the above situation, it can be confirmed that the subject company is located at No. 123, Jalan Xyz 1/5, Kawasan Industri ABC, Iskandar Puteri, Johor, 79200, Malaysia, and is active in operations.

SITE VISIT COMMENTARY

LINE OF BUSINESS

Ms. Jane Doe, Material Controller Manager, shared that subject company is engaged in manufacturing and trading packaging materials, such as paper cups and paper bowls.

OTHER FACILITIES and/or BRANCHES

Ms. Jane Doe, Material Controller Manager, added subject company has 1 branch office and 1 warehouse located in the below locations:

Name	Location	Country
Branch Office	Jl. Abc, No. 1, Kuala Lumpur, 12340	Malaysia
Warehouse	Jl. Xyz, No. 2, Sarawak, 30125	Malaysia

BUSINESS SENTIMENT

Ms. Jane Doe, Material Controller Manager, expressed strong optimism for the performance of the packaging industry in the second half of 2025. He highlighted the subject company's active engagement in Environmental, Social, and Governance (ESG) initiatives, with a focus on promoting environmental sustainability and social well-being. Additionally, he projected an increase in sales for the upcoming quarter while maintaining the current employee size. Ms. Jane Doe also disclosed that subject company is highly impacted by Trump's tariff policy, with the disruptions mainly on the supply chains.

SITE VISIT COMMENTARY

NEGATIVE REMARKS

None observed.

OFFICE OF FOREIGN ASSETS CONTROL (OFAC) SANCTION CHECK

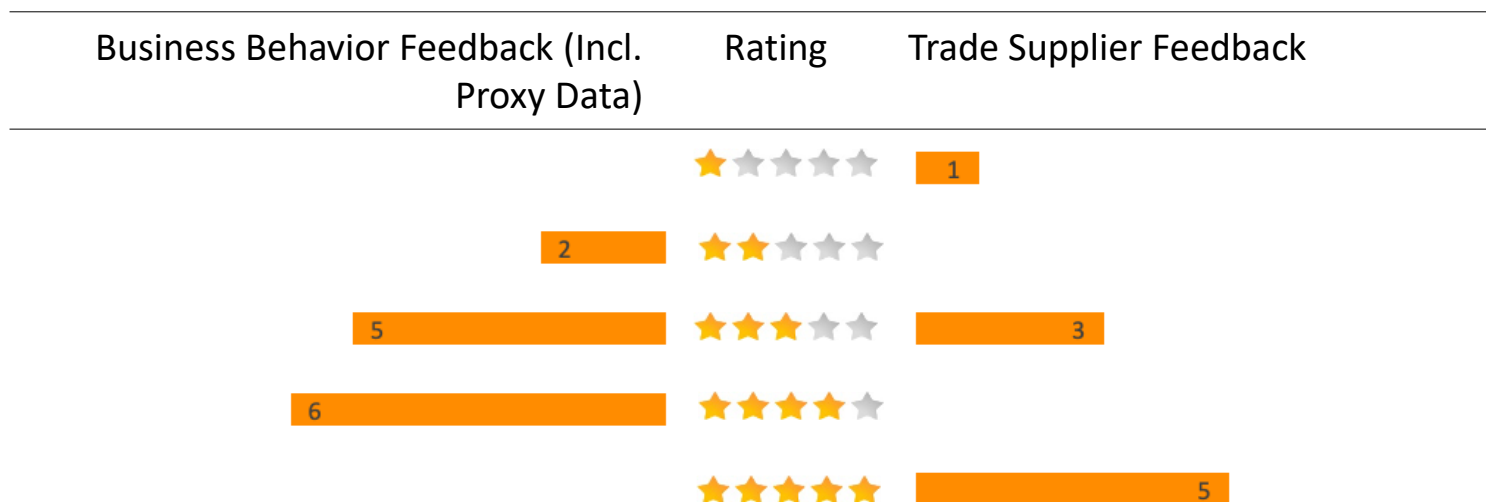
On 06-05-2025, sanction check was conducted and showed subject company, Managing Director, and Key Executive, are NOT included in the sanction list.

ADDITIONAL INFORMATION

Employee size	100
Customers	Corporates, Retailers Abc Llc*
Suppliers	Xyz Pte Ltd*
Main products	Paper packaging materials (paper cups and paper bowls)
Payment method	Bank transfer
Managing Director	Mr. John Doe
Key Executives	Ms. Jane Doe – Material Controller Manager
Contact	Tel: +60xxx Email: abc@abc.com
Working hours at site	08:00 AM – 05:30 PM Mondays-Fridays
Estimated Property Area	20,000 sq ft
Property ownership	Leased
Property occupancy duration	Since 2018

**The information was obtained from ApexInsight's global trade database*

PAYMENT/BUSINESS BEHAVIOR DATA



Business Behavior Feedback (Incl. Proxy Data)	Rating	Trade Supplier Feedback
	★☆☆☆☆	Perpetual late payment
Mainly negative feedback	★★☆☆☆	Frequent delay payment, require reminders
Occasionally some negative feedback, overall net positives	★★★★☆	Occasionally delay payment, no reminders required
Mainly positive feedback	★★★★★	Always on time payment
	★★★★★	5-star customer, prompt and early payment!

ApexInsight's feedback system is designed to capture and aggregate sentiment that reflect the 'behavior' of individual businesses, both from the perspective of customer payment timeliness and comments/feedback gathered on suppliers' quality, such as delivery timeliness and quality of goods sold. An effective feedback system allows users to gain 'experience' insight on businesses.

PAYMENT/BUSINESS BEHAVIOR DATA

Trade Payment Behavior (against selling terms)	Amt (USD)	Prompt	Inconsistent	Slow
	3-digits	2	-	-
	4-digits	1	1	-
	5-digits	5	1	-
	6-digits +	7	-	1
	7-digits +	-	-	-

Customer Feedback		Positive	Neutral	Negative
		2	1	-

From public domain within three months before the investigation date, a customer reported that the call center advised them to bring their old, discontinued camera in for service and confirmed they had the necessary parts after checking the model and serial numbers. However, upon arrival, the service center staff informed them they did not have the parts and could not assist. The staff dismissed the issue, attributing it to a misunderstanding with the call center. This caused frustration and wasted the customer's morning. The customer expressed relief that they have mostly switched to Sony equipment.

One month before the investigation date, another customer reported that they bought a brand-new faulty printer and found the after-sales service extremely disappointing. They were told they had to wait about 10 working days for inspection and had to send the printer to the company's HQ themselves, despite the advertised on-site exchange service. The customer advised others to avoid the brand, suggesting there are much better options available. They rated the service very poorly, calling it "fourth world service".

On 06-05-2025, a direct interview with subject company's customers by ApexInsight recorded that one of its customers highly recommended Subject Company as a technology partner due to their remarkable expertise, reliability and commitment to delivering high-quality solutions. Throughout their collaboration, they have consistently demonstrated innovation, meeting deadlines, and exceeding expectations in terms of both deliverables and communication. Subject company's collaborative approach, coupled with customer's dedication to customer satisfaction, makes them an invaluable asset for any organization seeking a trusted and reliable technology partner.

PAYMENT/BUSINESS BEHAVIOR DATA

Supplier Feedback		Positive	Neutral	Negative
		1	-	2

On 05-05-2025, a direct interview with subject company's suppliers by ApexInsight recorded several positive feedback about subject company. A supplier shared that subject company is a trusted and a valuable partner to his company. Their staff members are experienced, trustworthy individuals led by a professional management team ensuring that the business is conducted in an ethical, professional and customer-centric manner.

On 06-05-2025, another supplier confirmed that he has known subject company for quite some time and subject company has always been reliable partners with good quality service and timely operational execution.

Current/Former Employee Feedback		Positive	Neutral	Negative
		1	1	-

Ethical & Social Responsibility Feedback		Positive	Neutral	Negative
		1	-	-

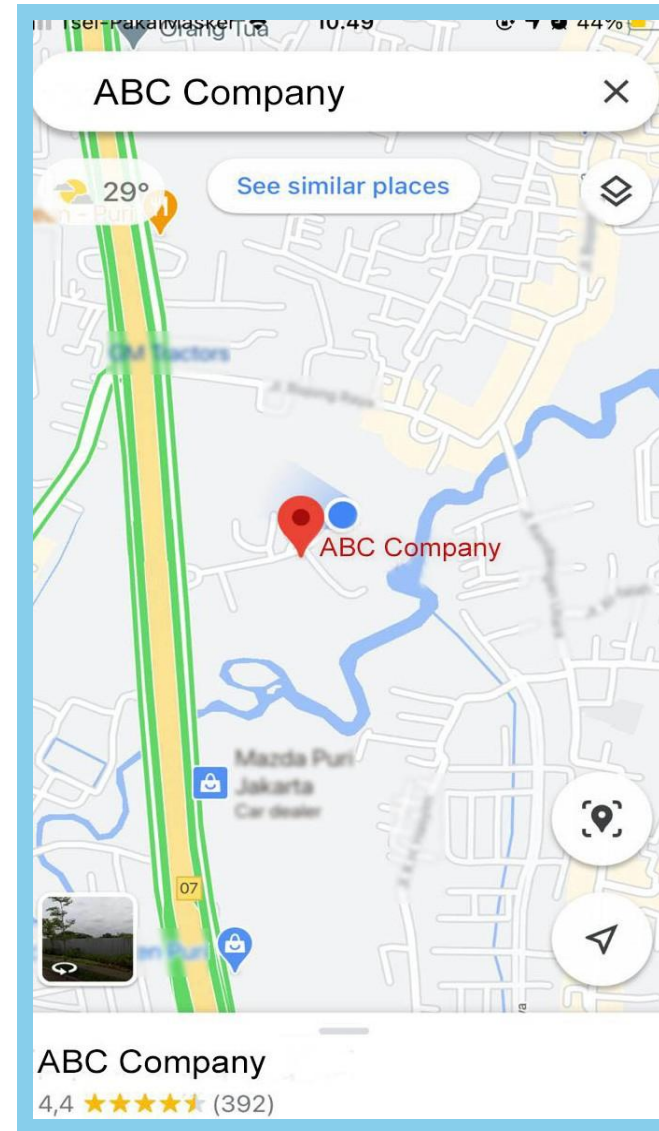
GPS LOCATION MAP



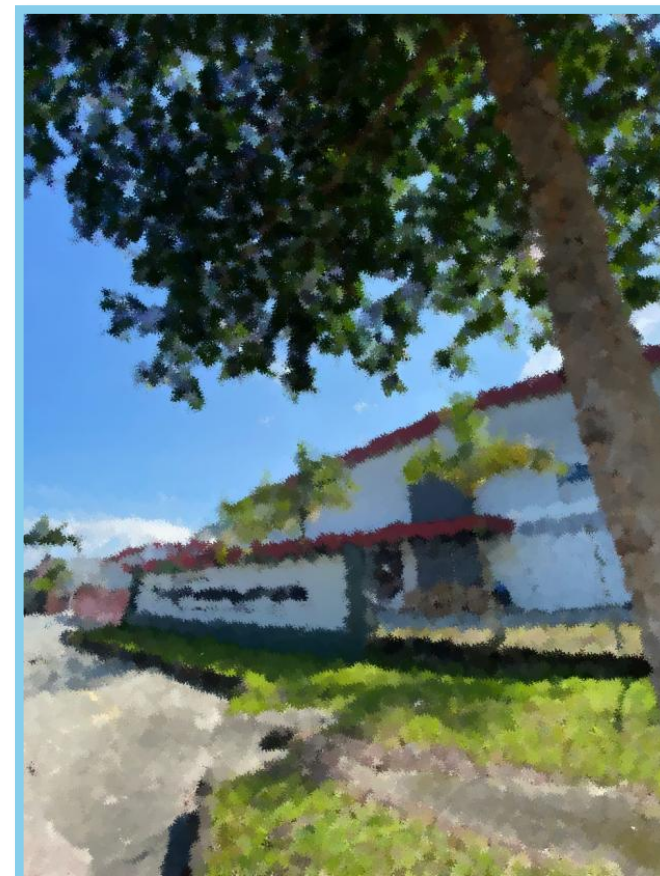
SUBJECT COMPANY



SITE VERIFIERS' LOCATION



01 ▪ EXTERNAL BUILDING



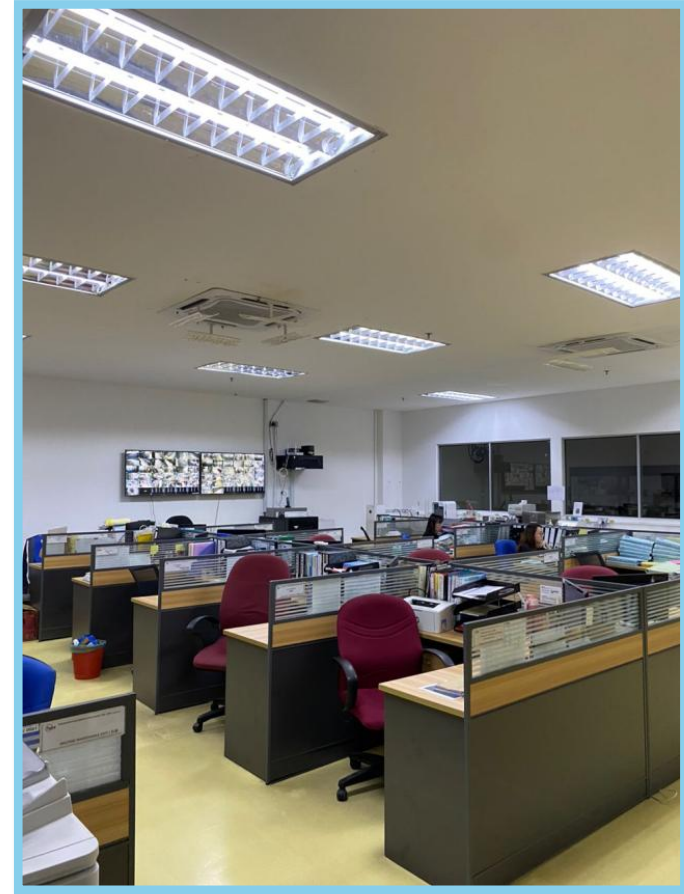
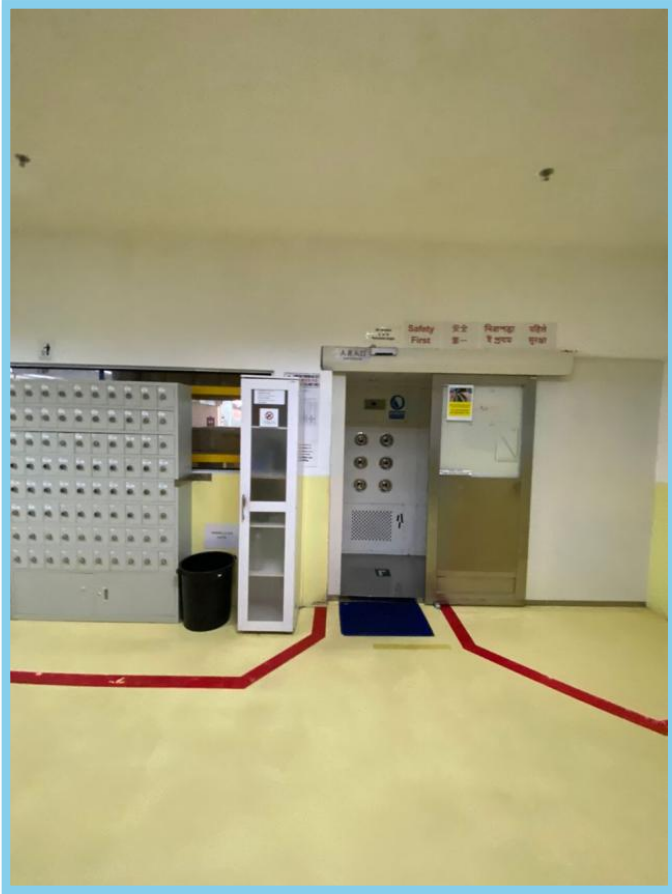
02 ▪ BUILDING ENTRANCE



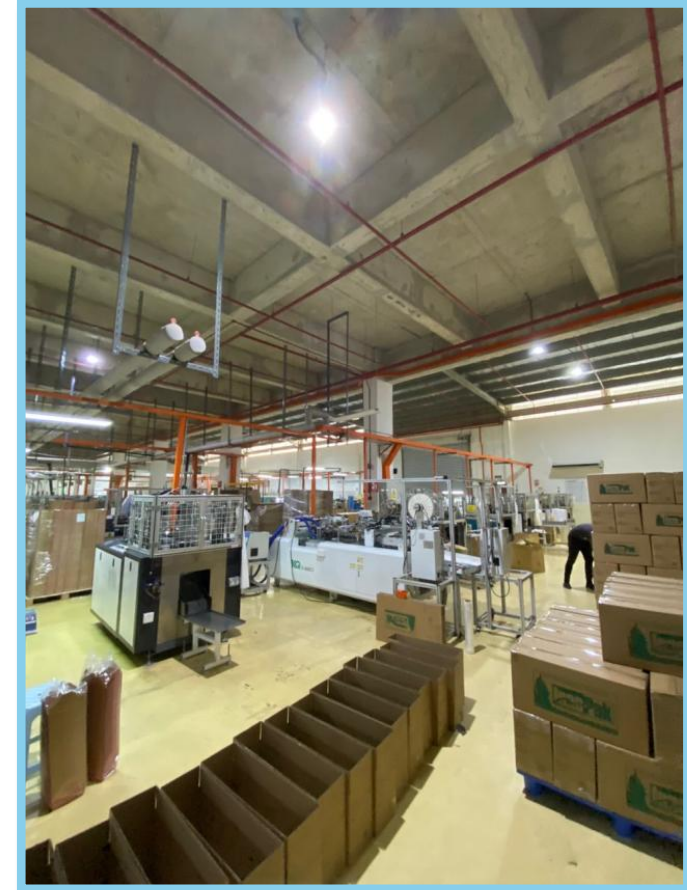
03 ■ SUBJECT COMPANY'S SIGNAGE



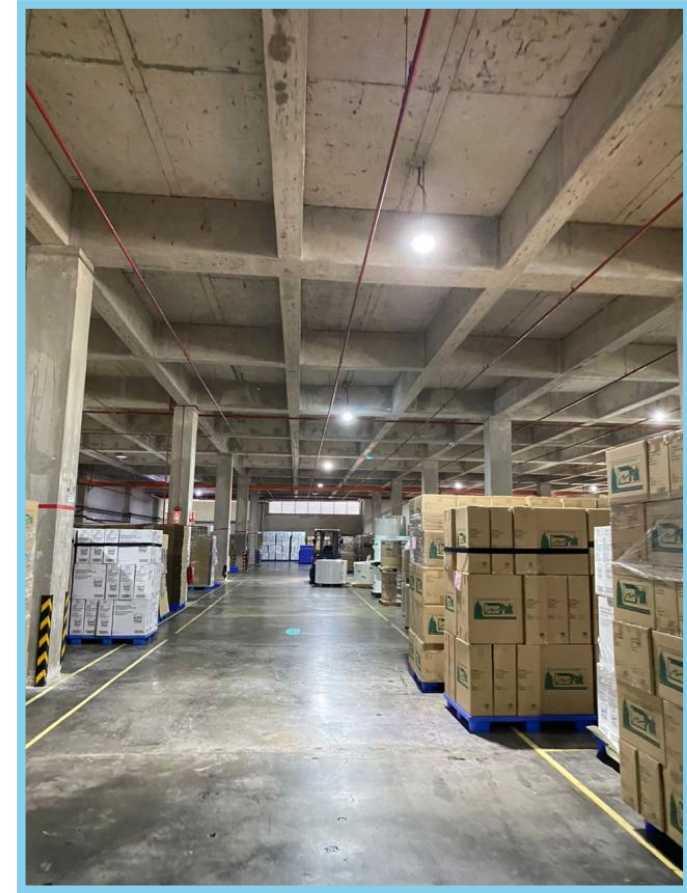
04 ▪ ENVIRONMENT OF THE SUBJECT'S UNIT – OFFICE AREA



04 ▪ ENVIRONMENT OF THE SUBJECT'S UNIT – FACTORY AREA



04 ■ ENVIRONMENT OF THE SUBJECT'S UNIT – WAREHOUSE AREA



05 ▪ PARKING AREA



KEY EXECUTIVE'S PHOTO

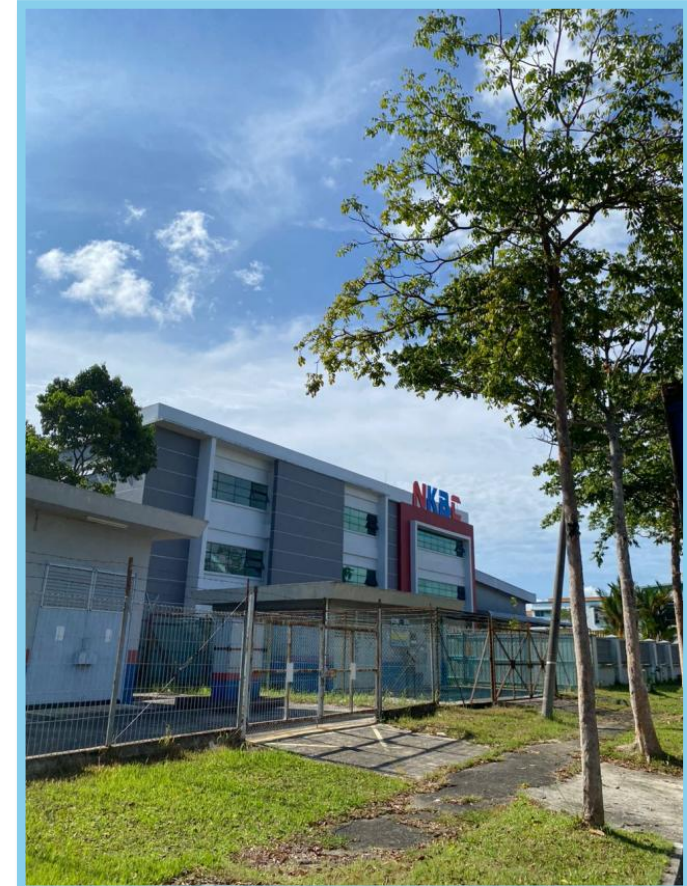


Ms. Jane Doe – Material Controller Manager

BUSINESS CARD



06 ■ ENVIRONMENT OF THE BUILDING - LEFT SIDE



07 ▪ ENVIRONMENT OF THE BUILDING - RIGHT SIDE

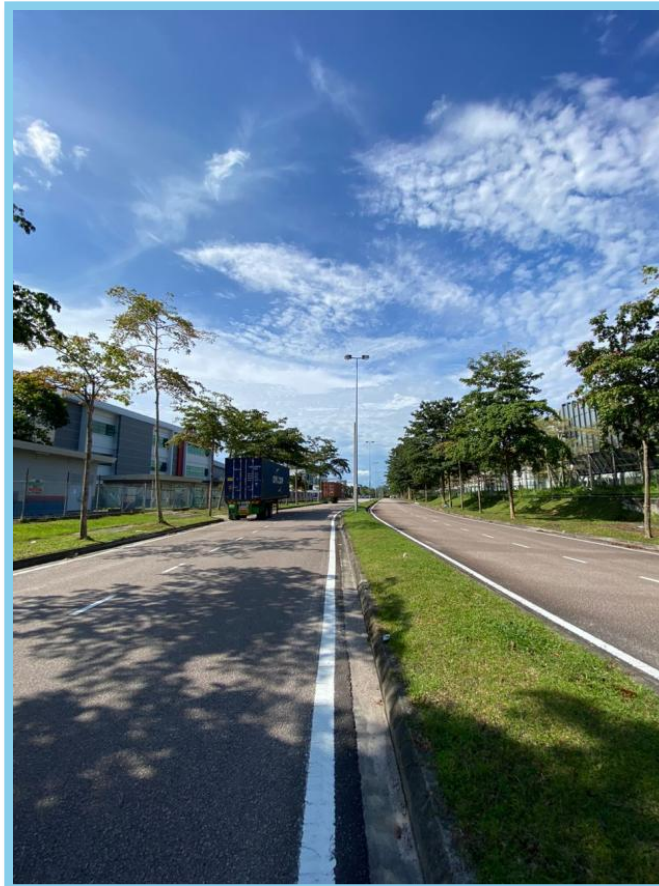


08 ▪ SURROUNDING ENVIRONMENT

- PANORAMIC VIEW



08 ■ SURROUNDING ENVIRONMENT



360°
VIDEO



EVENTS/HIGHLIGHT

Ringgit less a worry for Malaysia exporters amid front-loading

(Source: The Star, May 06, 2025)

<https://www.thestar.com.my/business/business-news/2025/05/06/ringgit-less-a-worry-for-malaysia-exporters-amid-front-loading>

Moody's sees key risk to Malaysia credit rating from tariffs

(Source: The Star, May 06, 2025)

<https://www.thestar.com.my/business/business-news/2025/05/06/moodys-sees-key-risk-to-malaysia-credit-rating-from-tariffs>

Malaysia's economy grew 4.4% in 1Q, according to advance GDP estimates

(Source: The Star, April 18, 2025)

<https://www.thestar.com.my/business/business-news/2025/04/18/malaysia039s-1q-economy-grew-44-according-to-advance-gdp-estimate>

Trends and Outlook of Malaysian Packaging Industry

(Source: Malaysia Business Group, April 23, 2025)

<https://www.malaysiabusinessgroup.com/news-insights/item/trends-and-outlook-of-malaysian-packaging-industry>

THANK

YOU

FOR ENQUIRY!